



IN THIS ISSUE

- Important tips for closing business today and before the government fiscal ends
- Federal Spending by category and agency
- Spotlight on Operation and Maintenance budgets of the Department of Defense

Remember that State and Local governments can buy off of GSA contracts. GSA is also recommended for any funds going towards disaster preparation or recovery.

Important Tips for closing business before September 30



Remember the important procurement thresholds and keep your pricing below the relevant threshold:

- The micro purchase threshold has increased to \$10,000. Procurements that are at/below this threshold are singularly easier for a contracting officer or program manager to complete with minimal paperwork and, in many cases, with their own credit cards.
- The Simplified Acquisition Threshold is now \$250,000 making larger procurements up to this amount easier and less risky for the buying entity.



Remember that GSA is the EASIEST way to buy test equipment because much of the work has already been completed in advance of the quote being requested. This vehicle is less risky, less time-consuming and the preferred method for most in the government. TestMart offers the most test equipment, life sciences, medical and specialty IT products on contract.



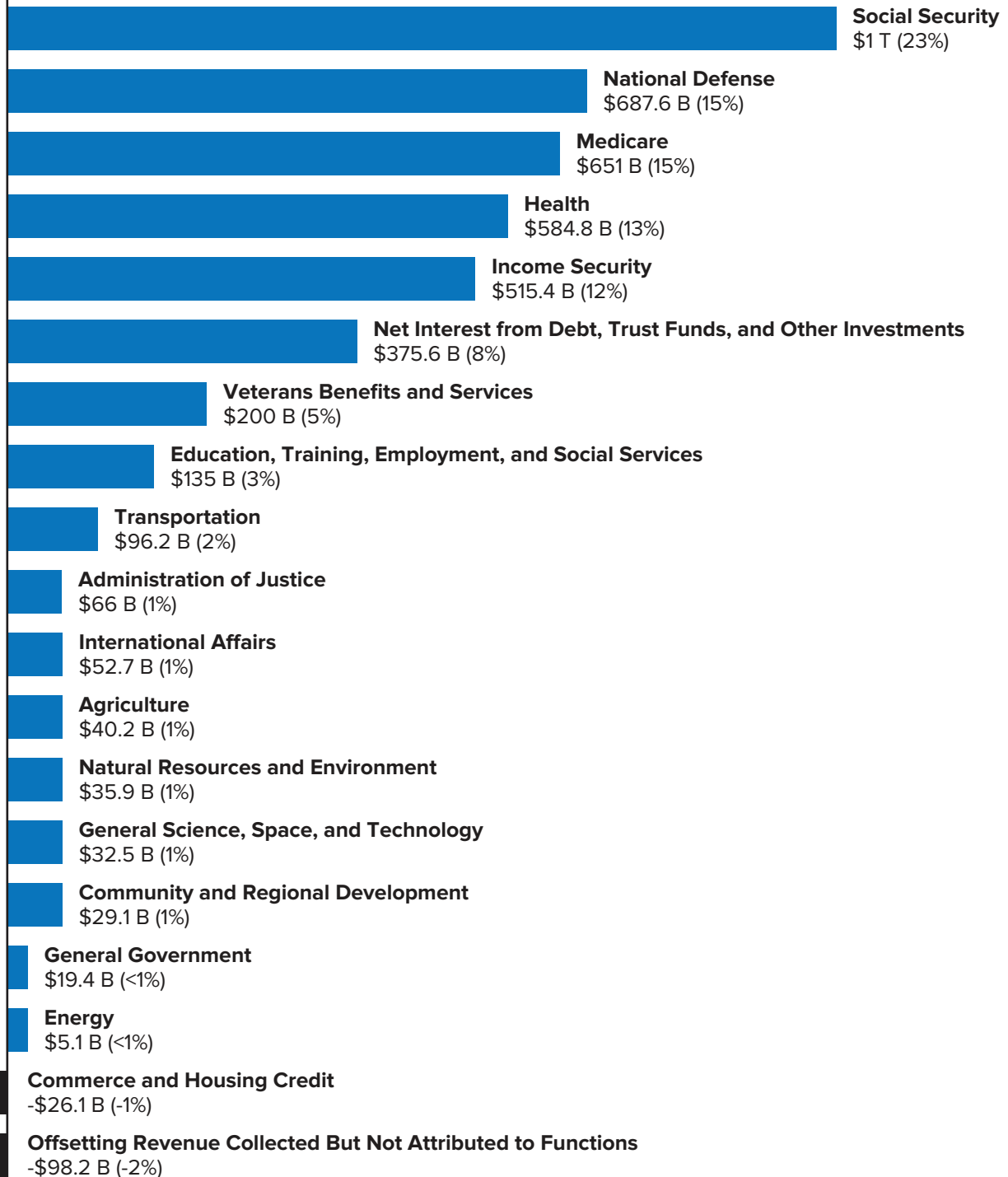
Remember that State and Local governments can buy off of GSA contracts. GSA is also recommended for any funds going towards disaster preparation or recovery.



Certain organizations have a preference for small business and other special categories like Service Disabled Veterans. Remember that TestMart and our partners offer the widest complement of these businesses, and all of this is done without any additional costs or risks to our OEM partners. Please inquire about any of these options.

Federal Spending by Category and Agency

It pays to know where the spending happens



Spotlight on Operation and Maintenance Budgets of the Department of Defense

GSA is the one of the most important contracting vehicle for
Operations and Maintenance Budgets of the Department of Defense

FUNDING SUMMARY	FY 2019 ¹ Actual	FY 2019 ² Enacted	FY 2019 ³ Estimate
Army	78,062.2	75,595.4	72,779.3
Active	62,296.2	59,633.1	57,450.7
Reserve	2,829.0	3,022.1	2,968.1
National Guard	7,268.8	7,545.2	7,499.8
Afghanistan Security Forces Fund	4,316.0	4,200.0	4,015.6
Counter-ISIS Train and Equip Fund	1,352.2	1,195.0	845.0
Navy	64,120.2	66,796.6	70,266.2
Navy Active	54,057.3	56,394.9	60,393.0
Marine Corps Active	8,738.8	8,978.3	8,431.2
Navy Reserve	1,051.9	1,125.7	1,148.5
Marine Corps Reserve	272.2	297.8	293.4
Air Force	61,974.1	63,207.0	65,598.7
Active	52,407.9	53,077.7	52,680.6
Space Force	0.0	40.0	2,608.4
Reserve	3,163.9	3,257.1	3,380.4
National Guard	6,402.2	6,832.2	6,929.3
Defense-Wide and Other	78,964.7	84,143.1	80,429.2
Defense-Wide	43,384.3	45,899.3	44,671.3
Defense Health Program ⁴	34,197.3	34,428.3	33,055.5

Numbers may not add due to rounding

¹ FY 2019 includes Overseas Contingency Operations (OCO) funding

² FY 2020 does not reflect \$976.7 million of Emergency funding and \$1,121.5 million of prior year rescissions

³ FY 2021 includes \$58,568.8 million of OCO funding for Direct War costs, Enduring OCO requirements, and OCO for Base requirements

⁴ Includes transfers to the Department of Veterans Affairs of \$142 million in FY 2020 and \$127 million in FY 2021

⁵ FY 2019 Environmental Restoration and Drug Interdiction and Counter-Drug Activities, Defense accounts were executed in FY 2019 Operation and Maintenance accounts

FUNDING SUMMARY	FY 2019 ¹ Actual	FY 2019 ² Enacted	FY 2019 ³ Estimate
Cooperative Threat Reduction	350.3	373.7	238.5
Office of the Inspector General	380.9	387.8	395.5
Overseas Humanitarian, Disaster Assistance and Civic Aid	117.7	135.0	109.9
U.S. Court of Appeals for the Armed Forces	14.6	14.8	15.2
DoD Acquisition Workforce Development Fund	450.0	400.0	58.2
Environmental Restoration, Army/5		251.7	207.5
Environmental Restoration, Navy/5		385.0	335.9
Environmental Restoration, Air Force/5		485.0	303.9
Environmental Restoration, Defense/5		19.0	9.1
Environmental Restoration, Formerly Used Defense Sites (FUDS)/5		275.0	216.6
Drug Interdiction And Counter-Drug Activities, Defense/5		1,046.2	769.6
Contributions to the Cooperative Threat Reduction Program	24.8		
International Sporting Competitions	1.2		
Disposal of Real Property	9.3	8.1	9.7
Lease of Real Property	34.3	34.4	32.6
Total	283,121.2	289,742.1	289,073.2