



Agilent Promotion Fact Sheet

ECal Products Calibration Promotion

Start date: November 15, 2009 – **End date:** June 30, 2010 **Promotion code:** 1.075

Promotion Description: Agilent Technologies' customers who purchase an annual calibration contract for listed Network Analyzer ECal Modules are eligible to receive a 7% (maximum 10%) promotional discount off a 1 year contract, and a 12% (maximum 15%) promotional discount on a prepaid 3 year calibration contract.

In the RF and Microwave industry, Agilent's Network Analyzers play an important quantitative and qualitative role in product development and manufacture. A key accessory to insuring successful measurements is the ECal module that establishes the base characteristics. With continued use normal wear and tear can occur with the inner contacts and center pin. Without a periodic inspection this can result in costly damage to the ECal module and/or the PNA measurement ports.

Recommendation: Annual Agilent Calibration that includes mechanical inspection. This service will include:

- diagnosis and exchange of inner contacts
- measurement and adjustment of center pin
- Calibration that includes updated calibration factors

Promotion Conditions:

1. This promotion is open for Agilent Technologies' commercial end user, education, US Government, OEM, rental, VAR, system integrators, ATP's, distributors and designated resellers in the US & Canada.
2. Customers must reference promotion code **1.075** upon order placement.
3. The promotion discount is not combinable with the standard purchase agreement discount.
4. Products or options that do not receive the promotion discount may receive any eligible discount as per the requirements of the EMG Service Discount Policy (i.e. purchase agreement discount, MA9, M72, etc).
5. ONLY Support options outlined within this promotion are eligible to receive the promotion discount.
6. Other service products can be added to the order but cannot receive the promotion discount.
7. This program offer can be combined with Global DDP and Payment Term Customer Specific Pricing (CSP). This program cannot be combined with Product Specific or Multiplier CSPs (for additional information, please check the CSR CSP Process.) Customers authorized to place orders based on a CSP or a special price list, must purchase program products at the current local currency list price on the Agilent CPL to qualify for the promotion discount.
8. Customers who purchase products under this program must accept the conditions established under Agilent's Order Acceptance Policy.
9. Program products cannot be substituted with other Agilent products.
10. Customers' standard purchase agreement terms and conditions apply to this offering and the maximum discounts described in the promotion description.
11. Multiple promotions can be placed on the same quote and order. This is based on the condition the promotion products are not eligible to receive more than one promotion discount on each product or are used as a qualifier for more than one promotion.
12. Open and closed orders placed prior to the start date of this promotion are not eligible for this promotion.
13. Lease orders are eligible to participate in this promotion.
14. Agilent Technologies reserves the right to modify or discontinue this offering during the promotional period.

Eligible Product	Product Description	Product Number	Discount 1 year	Discount 3 year
R-50C-511	Agilent Calibration - Agreement	N4430B,N4431A/B, N4432A, N4433A,N4690A/B, N4691A/B, N4692A,N4693A, N4694A, N4696B,8509,85092C, 85093C,85096C,85098C,85099C NOTE: ALL products are eligible for ALL services	7% (MAX 10%)	12% (MAX 15%)
R-50C-521	Z540 Calibration - Agreement			
R-50C-516	17025 Calibration - provides measurement uncertainties - Agreement			



www.agilent.com/find/promotions

Revised Date: November 15, 2009



Agilent Technologies