



Agilent Promotion Fact Sheet

Americas' Full Service Promotion

Start date: November 15, 2009 – **End date:** November 15, 2010 **Promotion code:** 1.074

Promotion Description: Agilent Technologies' customers who purchase one of the support sold upfront eligible offerings, are entitled to receive either a 16% or 26% promotional discount.

Offering #1:

Customers who purchase an Electronic Measurement hardware product (which includes 1-year warranty), a 3-year extended warranty repair option for the product, **AND** a 3-year upfront calibration option for the product, are eligible to receive a 16% promotion discount off the extended warranty repair and calibration options. *Customers must purchase all three requirements listed to qualify for this promotional offering.*

Support Product Numbers

3-Year Extended Warranty Option: R-51B-001-3C
3-Year Upfront Calibration Options: R-50C-011-3,
R-50C-016-3, or R-50C-021-3

Offering #2:

Customers who purchase an Electronic Measurement hardware product (which includes 3-year warranty) **AND** a 3-year upfront calibration option for the product, are eligible to receive a 16% promotion discount off the 3-year upfront calibration option. *Customers must purchase both requirements listed to qualify for this promotional offering.*

Support Product Numbers

3-Year Upfront Calibration Options: R-50C-011-3,
R-50C-016-3, or R-50C-021-3

Offering #3:

Customers who purchase an Electronic Measurement hardware product (which includes 1-year warranty), a 5-year extended warranty repair option for the product, **AND** a 5-year calibration option for the product, are eligible to receive a 26% promotion discount off the extended warranty repair and calibration options. *Customers must purchase all three requirements listed to qualify for this promotional offering.*

Support Product Numbers

5-Year Extended Warranty Options: R-51B-001-5C or
R-51B-001-5CU
5-Year Upfront Calibration Options: R-50C-011-5, R-50C-016-5,
R-50C-021-5

Offering #4:

Customers who purchase an Electronic Measurement hardware product (which includes 3-year warranty), a 3 year Return-to-Agilent warranty extended to 5 years for the product, **AND** a 5-year calibration option for the product, are eligible to receive a 30% promotion discount off the extended warranty repair and calibration options. *Customers must purchase all three requirements listed to qualify for this promotional offering.*

Support Product Numbers

3-Year Return-to-Agilent warranty extended to 5 years Option:
R-51B-001-5F
5-Year Upfront Calibration Options: R-50C-011-5, R-50C-016-5,
R-50C-021-5

Eligible Product	Promotion Discount	Eligible Product	Promotion Discount
R-51B-001-3C	16%	R-51B-001-5C	26%
R-50C-011-3	16%	R-51B-001-5CU	26%
R-50C-016-3	16%	R-51B-001-5F	26%
R-50C-021-3	16%	R-50C-011-5	26%
		R-50C-016-5	26%
		R-50C-021-5	26%

Promotion Conditions:

1. This promotion is open for Agilent Technologies' commercial end user, education, US Government, OEM, rental, VAR, system integrators, Authorized Technology Partner (ATP), distributors, and designated resellers in the Americas.
2. Customers must reference promotion code **1.074** upon order placement.
3. The promotion discount is combinable with customer's standard purchase agreement discount (total discount cannot exceed initial promotional discount of 16% or 26%).
4. Associated product options are not eligible to receive the promotion discount.
5. Promotion products cannot be substituted with other Agilent products.
6. It is recommended all promotional products are placed on the same purchase order unless a separate PO is needed for products and services.
7. Agilent Technologies reserves the right to modify or discontinue this offering during the promotional period.
8. Open and closed orders placed prior to the start date of the promotion are not eligible for this promotion.



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